

PROFESSIONAL
PROFILE**FORWARD THINKING, INNOVATIVE & STRATEGIC INFORMATION TECHNOLOGY LEADER**

An experienced IT executive, businessman, solution architect, project manager, designer and diagnostics specialist. Holds extensive experience and a proven record of success helping a wide variety of organizations – small to large businesses, education, and non-profit – implement, improve and grow their use of technology.

AREAS OF EXPERTISE

- Project Management
- Conflict Resolution
- Technology Planning
- Risk & Data Management
- Long-term Solutions
- Profit & Loss Analysis
- Process Automation
- Mergers & Acquisitions
- Business Strategizing
- Web Technologies
- Visionary Strategies
- Client Needs Assessment
- Training & Development
- Network Management
- Budgeting

CAREER
SYNOPSIS

TIOGA COUNTY GOVERNMENT, Owego, New York

Director of Information Technology and Communication Services (2013 – Present)

Manage all aspects of technology infrastructure and budget for a mid-size municipal county, overseeing approximately \$1 million in technology spending annually. Supervise 7 employees including technical support and programming staff augmented by several strategic outsourced vendors serving roughly 450 employees in 21 distinct departments. Manage help desk, phone systems, web design and development, branding, vendor relationships and technology purchasing. Set strategic technology goals for the county and provide strategic consulting advice for economic development entities in the region.

FORWARD BUSINESS SOLUTIONS (d/b/a AVANT IT CONSULTING), Endwell, New York

Director of IT Consulting & Business Development (2010 – 2013)**Senior IT Consultant (2013 – Present)**

Managed projects including all web development. Managed departmental staff of 4 in a company of 13. Consulted as a strategic partner in an IT executive role with over forty businesses centered in Greater Binghamton, NY. Planned, implemented and led technology projects. Created long-term technology integration strategies for clients small and large. Sought out and developed new key business accounts and partnerships. Continue as strategic IT Consultant for key clients on an as-needed basis after transition to Tioga County.

AVANT IT CONSULTING, INC., Binghamton, New York

Vice President of Technical Services & Partner (2008 – 2010)

Co-founded boutique firm to provide IT consulting services and web development to small and medium businesses in the Greater Binghamton market. Built business into a twenty-client firm with 3 employees before merging with Forward Business Solutions in 2010.

CYBERCITY, Binghamton, New York

Director of Technical Services (2004 – 2008)

Managed department of 10 employees providing business integration and IT services to over seventy-five major clients in the Binghamton, NY area in K-12 education, non-profit, government and the private sector. Specialized in strategic planning, disaster strategies, network implementation and management. Managed in-house data center hosting hundreds of websites and other client systems. Carried out disaster continuity plan after 2006 flooding. Doubled departmental revenue during tenure.

CROWLEY FOODS, LLC, Binghamton, New York

Technical Support Coordinator (2002-2004)

CHENANGO FORKS CENTRAL SCHOOLS, Binghamton, New York

PC\LAN Technician (2000-2002)

EDUCATION

Binghamton University
B.S., Computer Science

Broome Community College
A.S., Business Administration

Broome Community College
A.A.S., Computer Info. Systems